



DATUM

Office Technologies

Innovation in Service

COST EFFECTIVE FULLY
MANAGED PRINT.

WHEN RELIABILITY IS ESSENTIAL, WHY LET
FAILURE HAVE A CHANCE! A MODERN
APPROACH TO MANAGED PRINT.

WHY PRINTERS BREAK.

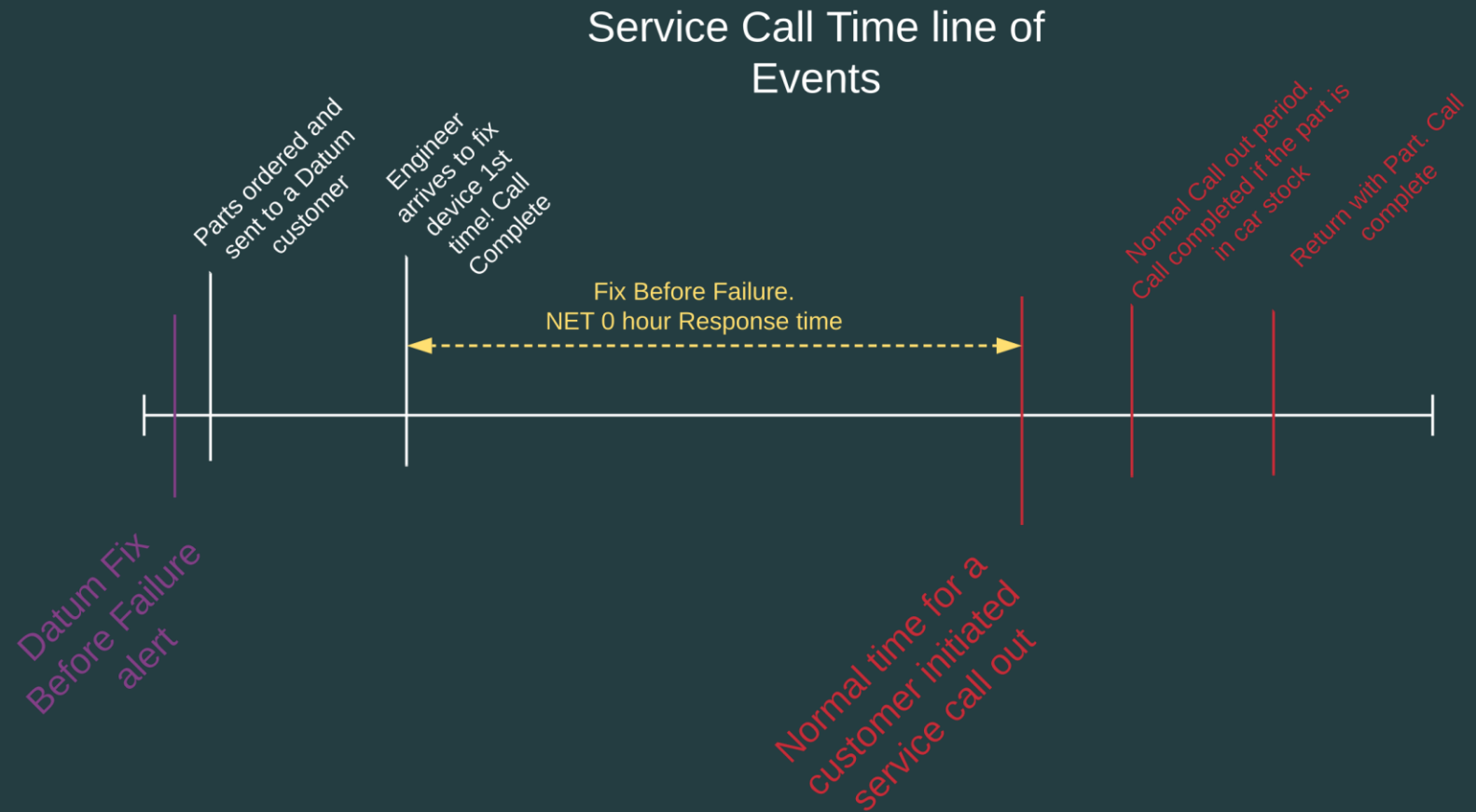
Part	Replace every
Toner	30 k Pages
Drum	120 k Pages
Developer	200 k Pages
Fuser	300 k Pages
Transfer Belt	300 k Pages
Feed Tyres	80 k Pages
DF Feed Tyres	50 k Pages
Charger	120 k Pages
Bearings	1.2 M Pages
Clutches	2 M Pages

PRINTERS CAN BE NOTORIOUSLY UNRELIABLE.

UNFORTUNATELY, THE AMOUNT YOU USE YOUR PRINTER IS LINKED TO THE NUMBER OF FAILURES YOU HAVE. THAT'S BECAUSE 82% OF PROBLEMS OCCUR DUE TO NORMAL WEAR AND TEAR.

WEAR THAT CAN BE PREDICTED BEFORE YOUR NEW DEVICE IS EVEN INSTALLED.

WHY DO YOU HAVE TO CALL?



WHY IF THESE FAULTS ARE PREDICTABLE DO YOU HAVE TO CALL AN ENGINEER OUT? A LACK OF INNOVATION IN THE SERVICE DELIVERED TO CUSTOMERS IN MANAGED PRINT IS TO BLAME. WE SET OUT TO CHANGE THAT. WE HAVE DEVELOPED OUR OWN SOFTWARE TO PREDICT AND PREVENT FAULTS, FULLY MANAGING YOUR OFFICE PRINTER. THIS TECHNOLOGY BENEFITS YOU, YOUR CUSTOMERS AND YOUR COMPANY.

MANAGED PRINT IN THE 'NEW' NORMAL

AS YOUR COMPANY ADAPTS TO HOW WORK HAS CHANGED IN 2020, MANAGED PRINT CAN PLAY A VITAL ROLE IN CONNECTING REMOTE WORKERS.

DOCUMENT MANAGEMENT SYSTEMS ALLOW SCANNED DOCUMENTS TO BE ARCHIVED IN A MANNER THAT IS EASY TO FIND. WITH CLOUD HOSTING THESE CAN BE AVAILABLE TO EVERY MEMBER OF STAFF WHEREVER THEY ARE, ALLOWING INTEGRATION OF OFFICE ACTIVITIES WITH REMOTE WORKERS.

WITH CLOUD STORAGE APPS, IF YOU NEED TO WORK AT HOME AND PRINT IN THE OFFICE YOU CAN. SIMPLY SAVE TO THE CLOUD AND PRINT FROM THE APP ON YOUR PRINTER WHEN YOU'RE NEXT IN THE OFFICE, HARNESSING THE FINANCIAL BENEFITS OF MANAGED PRINT FOR EACH EMPLOYEE.

THESE USEFUL TOOLS HELP THE PEOPLE IN YOUR COMPANY DIGITALLY INTEGRATE, WHEREVER THEY ARE, IN AN EFFICIENT, PROFESSIONAL MANNER.

SERVICE MATTERS MORE NOW

WE BRING A NEW EFFICIENCY TO MANAGED PRINT. SAVING TIME AND MONEY. SAVINGS WE PASS ON TO OUR CUSTOMERS.

WITH THE ON-DEMAND NATURE OF PRINT, RELIABILITY IS PARAMOUNT. TO ENSURE WE DON'T CONTRIBUTE TO A DEADLINE PASSING, OR A POOR-QUALITY PRINT BEING PRODUCED. WE CHECK DATA FROM YOUR DEVICE TO:

- OVER 1000 DIFFERENT ERROR CODES
- OVER 100 DIFFERENT TECHNICAL BULLETINS
- AND OVER 50 DIFFERENT MAINTENANCE TASKS

ALL SO WE CAN GET TO YOU BEFORE YOUR DEVICE GOES WRONG. MEANING YOU CAN RELY ON YOUR DEVICE, JUST AS YOU SHOULD DO.